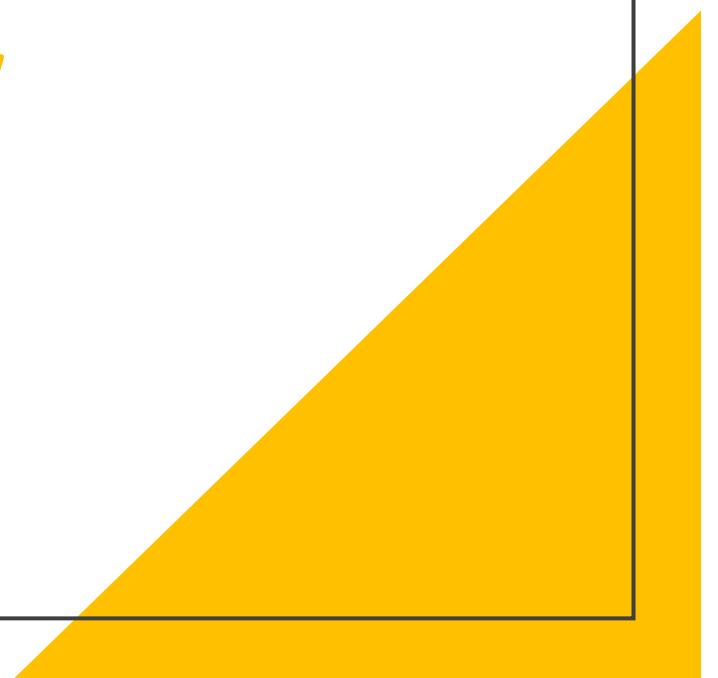


March 2025

MCopCO Restaurant Review

Fourways DT





Business Overview

Director of Operations- Dale Tau: Fourways DT

Month : March 2025

1. COMP SALES

ACTUAL Patch:
0,34%
ACTUAL COMPANY:
4,88%

2. COMP GC's

ACTUAL Patch:
1,32%
ACTUAL COMPANY:
3,94%

3. OEPE

ACTUAL:
258
ACTUAL COMPANY:
219

4. R2P

ACTUAL:
210
ACTUAL COMPANY:
161

COMMENTS

- MTD Results for March
- MOP YTD Result

5. McCafe (cups per day)

ACTUAL :
167
ACTUAL COMPANY:
90

6. SOK USAGE

ACTUAL :
87%
ACTUAL COMPANY:
87%

7. GMA

ACTUAL :
194
ACTUAL COMPANY:
116

8. DELIVERY

ACTUAL :
179
ACTUAL COMPANY:
69

9. AVG Check

ACTUAL :
111
ACTUAL COMPANY:
106

10. Pull forward %

ACTUAL :
6,4%
ACTUAL COMPANY:
5,7%

11. Cars Per Day

ACTUAL :
728
ACTUAL COMPANY:
419

12. MOP YTD

ACTUAL :
1,2%
ACTUAL COMPANY:
1,1%

Fourways Drive thru

Restaurant Manager – Zakhele Maphumulo

The Fourways area has the largest shopping center in Africa, following a significant upgrade. Additionally, Montecasino, a prominent leisure and casino complex is in close proximity. This area features a high level of residential development, a diverse customer base, with a large number of students, with a notably transient population.



Business Results

Opening Date:	8 June 1998
YTD Sales:	R12 287 689
Annual Guest Counts	108 971
YTD Comp Sales %	0,19%
YTD Comp GC%	-0,92%
McCafé Contribution %	3,9%

R2P (YTD 2025)	167 seconds
OEPE (YTD 2025)	233 seconds
OSAT	55%
Certified Managers	8 Managers
TTM crew Turnover	10%
Crew size	54

Modernization

Restaurant type	Dual Lane Drive Thru
Number of seats	131 Seats
Special Features	SOK, DMB, Split Counter, Table Service, GEL, Best Burger, M1 McCafé & Delivery Hub